

# COVER SHEET

S.E.C. Registration Number

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-Q

QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES  
REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1. For the quarterly period ended June 30, 2023
2. Commission identification number 99905      3. BIR Tax Identification No. 000-188-233
4. Exact name of issuer as specified in its charter

PHILIPPINE REALTY AND HOLDINGS CORPORATION

5. Province, country or other jurisdiction of incorporation or organization    PHILIPPINES

6. Industry Classification Code:  (SEC Use Only)

7. Address of issuer's principal office      Postal Code

One Balete, 1 Balete Drive cor. N. Domingo St., Brgy Kaunlaran, District 4, Quezon City 1111  
Satellite Office: E-1609 16<sup>th</sup> Floor East Tower, PSE Center, Exchange Rd., Ortigas Center, Pasig

8. Issuer's telephone number, including area code

(632) 8631-3179

9. The Registrant has not changed its corporate name and fiscal year. Prior to its transfer to the above satellite office address the registrant held its satellite office at 2002 East Tower, PSE Center, Exchange Rd., Ortigas Center, Pasig City.

10. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA

Title of each Class	Number of shares of common stock outstanding and amount of debt outstanding
Common	9,100,102,685 shares

11. Are any or all of the securities listed on a Stock Exchange?

Yes [ X ]    No [   ]

If yes, state the name of such Stock Exchange and the class/es of securities listed therein:  
Philippine Stock Exchange

12. Indicate by check mark whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes [ X ]    No [   ]

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes [ X ]    No [   ]

## **PART I--FINANCIAL INFORMATION**

### **Item 1. Financial Statements.**

A copy of the comparative statements as of and for the quarters ended June 30, 2023 and 2022, is submitted as part of this report. The financial statements were prepared in accordance with accounting standards generally accepted in the Philippines. The accounting policies and methods of computations followed in the interim financial statements are the same compared with the audited financial statements for the period ended December 31, 2022.

Changes affecting balance sheet and income statement items are further disclosed in the Management Discussion and Analysis. There are no material events after the end of the interim period that have not been reflected in the financial statements for the interim period. The company had reclassified accounts such as dividends, capital and foreign exchange gains, interest, and equity earnings to investment income during the period.

### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

Refer to the Six months ended June 30, 2023 Analysis of Unaudited Consolidated Financial Statement attached as Exhibit I, Comparative Financial Soundness Indicators as Exhibit II, and Business Segments as Exhibit III.

## **SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.



**EDMUNDO C. MEDRANO**  
President

August \_\_, 2023



**MARISSA S. BONTOGON**  
Vice President and Treasurer and  
Risk Officer

August \_\_, 2023



**MARK ANTHONY M. RAMOS**  
Vice President and Controller, and  
Compliance Officer

August \_\_, 2023

**PHILIPPINE REALTY AND HOLDINGS CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
**AS OF JUNE 30, 2023 AND DECEMBER 31, 2022**

	Unaudited Jun 30 2023	Audited December 31 2022
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and cash equivalents	112,737,100	163,886,734
Financial assets at fair value through profit or loss (FVPL)	6,750,000	6,750,000
Trade and other receivables-current portion	140,975,248	177,461,738
Real estate inventories	2,097,166,058	2,086,122,188
Prepayments and other assets-net	527,995,874	413,430,156
Investment in finance lease - current portion	14,099,824	14,099,824
<b>Total Current Assets</b>	<b>2,899,724,105</b>	<b>2,861,750,640</b>
<b>Non-current Assets</b>		
Financial assets at fair value through other comprehensive income (FVOCI)	36,777,515	36,076,106
Trade and other receivables-non current portion	379,424,626	365,017,469
Investments in and advances to associates-net	55,741,070	58,236,132
Investment properties-net	4,869,801,802	4,926,465,273
Property and equipment - net	70,225,400	60,321,966
Right-of-Use Asset - net	180,806,406	97,414,601
Investment in finance Lease - net of current portion	93,032,671	187,577,451
Other non-current assets	53,386	53,386
<b>Total Non-current Assets</b>	<b>5,685,862,876</b>	<b>5,731,162,384</b>
	<b>8,585,586,980</b>	<b>8,592,913,024</b>
<b>LIABILITIES AND EQUITY</b>		
<b>LIABILITIES</b>		
<b>Current Liabilities</b>		
Trade and other payables - current portion	69,756,259	110,354,183
Loans and notes payable - current portion	726,587,447	666,722,994
Lease Liability-current	8,307,365	14,841,458
<b>Total Current Liabilities</b>	<b>804,651,072</b>	<b>791,918,635</b>
<b>Non-current Liabilities</b>		
Trade and other payables-net of current portion	99,562,627	84,852,490
Loans and note payable-net of current portion	304,579,788	227,700,370
Retirement benefit obligation	62,510,959	66,953,485
Deferred tax liabilities-net	700,127,880	696,703,231
Other non-current liabilities	158,233,058	40,425,411
Lease Liability-noncurrent	38,552,205	158,661,703
<b>Total Non-current Liabilities</b>	<b>1,363,566,517</b>	<b>1,275,296,690</b>
	<b>2,168,217,589</b>	<b>2,067,215,325</b>
<b>Equity Attributable to Equity Holders of the Parent Company</b>		
Capital stock	4,433,211,671	4,433,211,671
Additional paid-in capital	623,139,806	623,139,806
Reserves	66,232,071	65,530,662
Retained earnings	1,427,568,784	1,536,606,331
Treasury stock	(110,049,632)	(110,049,632)
	<b>6,440,102,700</b>	<b>6,548,438,837</b>
<b>Equity Attributable to Non-Controlling Interest</b>	<b>(22,733,309)</b>	<b>(22,741,138)</b>
	<b>6,417,369,391</b>	<b>6,525,697,699</b>
	<b>8,585,586,980</b>	<b>8,592,913,024</b>

**PHILIPPINE REALTY AND HOLDINGS CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
**FOR THE SIX MONTHS ENDED JUNE 30, 2023 AND 2022**

	2023	2022
<b>INCOME</b>		
Sales of real estate	95,702,102	152,340,035
Rent	33,035,908	28,867,780
Management fees	20,570,793	18,252,626
Interest income	9,657,842	2,541,157
Commission income	2,825,376	3,503,158
Other income	1,052,432	2,549,788
	<b>162,844,453</b>	<b>208,054,544</b>
<b>COSTS AND EXPENSES</b>		
Cost of real estate sold	44,424,737	67,667,621
Cost of services	35,419,832	32,073,759
General and administrative expenses	128,982,873	121,270,476
Finance Cost	25,151,630	8,188,972
Other expenses	35,435,921	-
Equity in net loss of associate	1,495,062	1,238,717
	<b>270,910,055</b>	<b>230,439,544</b>
<b>LOSS BEFORE INCOME TAX</b>	<b>(108,065,602)</b>	<b>(22,385,000)</b>
<b>INCOME TAX EXPENSE</b>	<b>971,945</b>	<b>1,123,059</b>
<b>NET LOSS</b>	<b>(109,037,547)</b>	<b>(23,508,059)</b>
<b>ATTRIBUTABLE TO:</b>		
Equity holders of the parent	(109,033,140)	(23,505,454)
Non-controlling interest	(4,407)	(2,606)
	<b>(109,037,547)</b>	<b>(23,508,060)</b>
<b>OTHER COMPREHENSIVE INCOME:</b>		
Unrealized holding (loss) income on AFS investments	701,409	1,414,076
<b>TOTAL COMPREHENSIVE LOSS</b>	<b>(108,336,138)</b>	<b>(22,093,983)</b>
<b>Loss per share</b>		
Basic	(0.011983)	(0.002583)
Diluted	(0.011983)	(0.002583)
<b>Number of shares outstanding</b>		
Basic	9,099,309,288	9,099,309,288
Diluted	9,099,309,288	9,099,309,288

**PHILIPPINE REALTY AND HOLDINGS CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
**FOR THE SECOND QUARTER ENDED JUNE 30, 2023 AND 2022**

	2023	2022
<b>INCOME</b>		
Sales of real estate	41,614,712	97,823,941
Rent	16,669,284	15,073,951
Management fees	10,953,836	9,232,355
Interest income	2,838,750	1,020,572
Commission	1,320,083	957,121
Other income	1,052,432	2,068,333
	<b>74,449,097</b>	<b>126,176,273</b>
<b>COSTS AND EXPENSES</b>		
Cost of real estate sold	21,883,960	44,310,653
Cost of services	18,479,403	16,257,790
General and administrative expenses	95,416,911	61,397,681
Finance Cost	12,242,190	4,361,095
Other expenses	3,774,446	-
Equity in net loss of associate	718,751	677,144
	<b>152,515,662</b>	<b>127,004,363</b>
<b>LOSS BEFORE INCOME TAX</b>	<b>(78,066,564)</b>	<b>(828,090)</b>
<b>INCOME TAX EXPENSE</b>	<b>228,685</b>	<b>356,360</b>
<b>NET LOSS</b>	<b>(78,295,250)</b>	<b>(1,184,448)</b>
<b>ATTRIBUTABLE TO:</b>		
Equity holders of the parent	(78,293,449)	(1,184,448)
Minority interest	(1,801)	-
	<b>(78,295,250)</b>	<b>(1,184,448)</b>
<b>OTHER COMPREHENSIVE INCOME (LOSS):</b>		
Unrealized holding loss on AFS investments	(843,512)	(3,803,047)
<b>TOTAL COMPREHENSIVE INCOME (LOSS)</b>	<b>(79,138,761)</b>	<b>(4,987,496)</b>
<b>Income per share</b>		
Basic	(0.008604)	(0.000130)
Diluted	(0.008604)	(0.000130)
<b>Number of shares outstanding</b>		
Basic (net of treasury stock 125,644,005)	9,099,309,288	9,099,309,288
Diluted (net of treasury stock 125,644,005)	9,099,309,288	9,099,309,288

**PHILIPPINE REALTY AND HOLDINGS CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**  
**FOR THE SIX MONTHS ENDED JUNE 30, 2023 AND 2022**

	2023	2022
<b>Capital Stock</b>		
Authorized 8,000,000,000 common shares		
Issued and outstanding 7,866,647,523 shares in 2023; 7,866,647,523 shares in 2022		
Capital stock	<b>3,933,323,762</b>	3,933,323,762
Subscribed capital stock 1,314,711,262 shares in 2023; 1,314,711,262 shares in 2022	<b>657,355,631</b>	657,355,631
Less: Subscription receivable	<b>157,467,722</b>	157,490,221
	<b>499,887,909</b>	499,865,410
Additional paid-in capital	<b>623,139,806</b>	623,139,806
Capital stock	<b>5,056,351,479</b>	5,056,328,977
<b>Reserves</b>		
Appropriated retained earnings for Treasury stock acquisition	<b>109,712,439</b>	109,712,439
Revaluation on FVOCI		
Balance, beginning	<b>(25,606,702)</b>	(24,038,272)
Unrealized holding gain on financial assets at FVOCI	<b>882,304</b>	1,585,449
Balance, end	<b>(24,724,397)</b>	(22,452,821)
Accumulated Remeasurement Losses	<b>(18,755,971)</b>	(33,644,427)
	<b>66,232,072</b>	53,615,192
<b>Retained earnings</b>		
Balance, beginning	<b>1,536,606,331</b>	1,349,807,224
Net loss	<b>(109,037,547)</b>	(23,508,060)
Balance, end	<b>1,427,568,784</b>	1,326,299,164
Treasury Stock	<b>(110,049,632)</b>	(110,049,633)
	<b>6,440,102,703</b>	6,326,193,703
<b>Minority Interest</b>		
Balance, beginning	<b>(22,741,138)</b>	(20,042,311)
Adjustment	<b>7,826</b>	-
	<b>(22,733,312)</b>	(20,042,311)
	<b>6,417,369,391</b>	6,306,151,390

**PHILIPPINE REALTY AND HOLDINGS CORPORATION AND SUBSIDIARIES**
**CONSOLIDATED STATEMENT OF CASH FLOWS**
**FOR THE SIX MONTHS ENDED JUNE 30, 2023 AND 2022**

	2023	2022
<b>Cash flows from Operating Activities</b>		
Net Loss	(109,033,140)	(23,505,454)
Adjustments for:		
Financial assets at fair value through other comprehensive income (FVOCI)	882,304	1,585,449
Accumulated remeasurement loss	(180,896)	(171,373)
Decrease in minority interest	7,829	(2,605)
Depreciation and amortization	(9,903,434)	7,511,238
Loss from operations before working capital changes	(118,227,332)	(14,582,745)
Decrease (Increase) in:		
Real estate inventories	(11,043,870)	28,411,777
Trade and other receivables - net	22,079,333	(25,801,733)
Prepayments and other current assets	(114,570,117)	(3,346,283)
Increase (Decrease) in:		
Trade and other payables	(25,887,786)	18,669,219
Deferred Tax Liability	3,424,649	3,863,747
Retirement Benefit Obligation	(4,442,526)	931,755
Other non-current liabilities	117,807,647	-
Net cash provided by (used in) operating activities	(130,860,003)	5,991,979
<b>Cash Flows from Investing Activities</b>		
Decrease (Increase) in:		
Right of Use Asset	(83,391,805)	4,103,007
Investment in Finance Lease	94,544,780	6,529,395
Lease Liability	(126,643,591)	(6,764,054)
Investments in and advances to associates - net	2,495,062	6,961,513
Financial assets at fair value through other comprehensive income (FVOCI)	(701,409)	(1,414,076)
Investment Property	56,663,471	(16,599,099)
Net additions to property and equipment	-	(2,063,989)
Net cash used in investing activities	(57,033,491)	(9,247,303)
<b>Cash Flows from Financing Activities</b>		
Availment of loans payable	780,869,121	300,000,000
Payment of Bank Loans and notes	(644,125,250)	(404,362,404)
Net cash provided by (used in) financing activities	136,743,871	(104,362,404)
<b>Net decrease in Cash and Cash Equivalents</b>	<b>(51,149,624)</b>	<b>(107,617,728)</b>
<b>Cash and Cash Equivalents, Beginning</b>	<b>163,886,734</b>	<b>202,643,198</b>
<b>Cash and Cash Equivalents, End</b>	<b>112,737,110</b>	<b>95,025,468</b>



**PHILIPPINE REALTY AND HOLDINGS CORPORATION AND SUBSIDIARIES**  
**AGING OF ACCOUNTS RECEIVABLE-TRADE**  
**AS OF JUNE 30, 2023**

PARTICULARS	CURRENT	OVER DUE			TOTAL
		31-60 DAYS	61-90 DAYS	OVER 91 DAYS	
PRHC	377,354,215	2,681,047	960,851	29,620,089	410,616,202
PPMI	860,156	564,948	351,343	2,593,659	4,370,106
TIBI	3,090,157	-	-	-	3,090,157
GRAND TOTAL	381,304,529	3,245,995	1,312,194	32,213,748	418,076,466

Accounts Receivable - Trade	418,076,466
Accounts Receivable - Others	102,323,409
Total	520,399,875

## FINANCIAL INFORMATION

### Management's Discussion and Analysis of Financial Condition or Results of Operation

The financial results for the first six months of 2023 of Philippine Realty and Holdings Corporation (interchangeably referred to by its PSE trading symbol “**RLT**” or “**Parent Company**” or as the “**RLT Group**” or “**Group**”) reflected a consolidated net loss after tax of ₱109 Million. But despite this, the Group was able to maintain healthy and very conservative liquidity and solvency ratios.

The Philippine economy continues to encounter headwinds in attaining economic recovery.

The National Government (**NG**) debt stood at a fresh record high of ₱14.1 Trillion as of end-June this year, higher than the ₱14.0 Trillion in May, and ₱13.9 Trillion in April. Of the total debt stock, 68.6%, was sourced domestically, while 31.4% came from external borrowings.

Meanwhile, the Philippine economy as measured by Gross Domestic Product (**GDP**) – the total value of goods and services produced in a specific period - grew slower at 4.3% in the second quarter of 2023 as elevated inflation, which stood at 5.6% in the same period, dampened consumer spending. This is also the Philippine economy’s slowest GDP growth since the country graduated from the pandemic-induced recession in the second quarter of 2021 when it booked a growth rate of 12%.

However, in spite of the increase in the NG’s debt and slower GDP growth as presented above, records show that the amount of the country’s debt relative to the size of the economy shrunk as of the second quarter of 2023. The debt-to-GDP ratio represents the amount of the government’s debt stock relative to the size of the economy.

Finance Secretary Diokno said that the government’s Medium-Term Fiscal Framework (**MTFF**) aims to bring down the debt-to-GDP ratio to less than 60% by 2025 then further down to 51.1 percent in 2028, and reduce the budget deficit to 3.0% of GDP by 2028. “The MTFF is our blueprint to reduce fiscal deficit, promote fiscal sustainability and enable robust economic growth,” he added.

NEDA secretary Balisacan said that “High inflation remains a challenge, and the BSP’s move to raise its key policy rates to anchor inflation expectations and ensure price stability, may dampen future growth. But the improvement in the business climate can counter this unintended effect,” he added.

The NEDA secretary also said that expectations that inflation will return to the 2 to 4% target band by the end of the year could rebuild consumer and business confidence, which would boost spending and investments.

I. **Review of Consolidated Statement of Income for the Period Ending 30 June 2023 vs. 30 June 2022**

For the period ended June 30 (In millions)				
	2023 (Unaudited)	2022 (Unaudited)	Change in Peso	Change in Percentage
<b>REVENUES</b>				
Sales of real estate	₱96	₱152	(₱56)	(37%)
Rent	33	29	4	14%
Management fees	20	18	2	11%
Interest income	10	3	7	233%
Commission	3	4	(1)	(25%)
Other income	1	2	(1)	(50%)
<b>TOTAL</b>	<b>163</b>	<b>208</b>	<b>(45)</b>	<b>(22%)</b>
<b>COSTS AND EXPENSES</b>				
Cost of real estate sold	44	68	(24)	(35%)
Cost of services	35	32	3	9%
General and administrative	130	121	9	7%
Finance cost	25	8	17	213%
Other expenses	35	-	35	100%
Equity in net loss of associates	2	1	1	100%
<b>TOTAL</b>	<b>271</b>	<b>230</b>	<b>41</b>	<b>18%</b>
<b>LOSS BEFORE INCOME TAX</b>	<b>(108)</b>	<b>(22)</b>	<b>(86)</b>	<b>(391%)</b>
INCOME TAX EXPENSE	1	1	-	-
<b>NET LOSS</b>	<b>(₱109)</b>	<b>(₱23)</b>	<b>(₱86)</b>	<b>(374%)</b>
OTHER COMPREHENSIVE INCOME (LOSS)	1	1	-	-
<b>TOTAL COMPREHENSIVE LOSS</b>	<b>(₱108)</b>	<b>(₱22)</b>	<b>(₱86)</b>	<b>(391%)</b>

1. **Consolidated net loss after tax.** The RLT Group posted a net loss after tax of ₱109 Million for the six (6) months ended 30 June 2023.

The increase in the RLT Group's net loss is largely attributable to the increase in finance costs and tax expense payments in the first six months of 2023 compared to the same period last year.

a. **Income**

- 1) **Sales of real estate.** Sales of Real Estate at ₱96 Million decreased by ₱56 Million or by 37% for the six (6) months of 2023 compared to the sales of real estate for the same period last year.

Sales of real estate pertains to units sold by the Parent Company at Skyline and SkyVillas Towers located in Quezon City, and at the Icon Plaza located in Bonifacio Global City (BGC).

- 2) **Rent.** Rental income increased by ₱4 Million or by 14% due to the origination of new lease contracts.

- 3) **Management fee.** This account increased by ₱2 Million due to the generation of an additional client.

- 4) **Interest income.** Interest income increased by 233% due to higher interest income collected from buyers arising from late payments.

**b. Costs and Expenses**

- 1) **Cost of real estate sold.** Cost of Real Estate Sold for the six months ended 30 June 2023 decreased to ₱44 Million or a 35% decrease for the same period in 2022. This is aligned with the 37% decrease in Sales.

However, the percentage of Cost of Real Estate Sold to Sales of Real Estate in 2023 at 46% is higher than the percentage of Cost of Real Estate Sold to Sales of Real Estate in 2022 which was at 44%.

- 2) **Cost of service.** The Cost of service increased by ₱3 Million or by 9% due to higher expenses incurred by the Parent Company and its property management subsidiary for the six months ended June 30, 2023 compared to the same period last year.
- 3) **General and administrative expenses.** General and administrative expenses increased by ₱9 Million or by 7% due to additional tax payments and offset by the reversal in the first quarter of 2023, of excess Provision for Impairment of Receivables booked in 2022.
- 4) **Finance cost.** The increase in Interest expenses to ₱25 Million from ₱8 Million last year, or an increase of 213%, was due to the full charging in 2023 of Interest expenses to operations, compared to the previous year where portions of Interest expenses were capitalized to real estate projects considered as qualifying assets.
- 5) **Other expenses.** This was due to the reversal in 2023 of fair value gains from certain Investment properties that were recorded in 2022.
- 6) **Equity in net loss of associates.** This account increased by ₱1 Million due to increase in Net loss from an associate company.

**II. Review of Consolidated Statement of Financial Position for the Period Ending 30 June 2023 vs. 31 December 2022**

As of 30 June 2023 vs. 31 December 2022				
	30 Jun 2023 (Unaudited)	31 Dec 2022 (Audited)	Change in Peso	Change in Percentage
<b>Assets</b>				
Cash and cash equivalents	₱113	₱164	(₱51)	(31%)
Financial assets	43	43	-	-
Trade and other receivables – net	520	543	(23)	(4%)
Real estate inventories	2,097	2,086	11	1%
Prepayments and other assets – net	528	413	115	28%
Investments in and advances to associates - net	56	58	(2)	(3%)
Property and equipment – net	70	60	10	17%

Investment properties – net	4,870	4,927	(57)	(1%)
Other Assets	288	299	(11)	(4%)
<b>TOTAL</b>	<b>₱8,585</b>	<b>₱8,593</b>	<b>(₱8)</b>	<b>(0%)</b>
<b>Liabilities</b>				
Trade and other payables	₱169	₱195	(₱26)	(13%)
Loans and Notes Payable	1,031	894	137	15%
Retirement benefit obligation	63	67	(4)	(6%)
Other liabilities	905	911	(6)	(1%)
<b>Total Liabilities</b>	<b>2,168</b>	<b>2,067</b>	<b>101</b>	<b>5%</b>
<b>Equity</b>				
Capital stock	5,056	5,056	-	-
Reserves	66	66	-	-
Retained earnings	1,428	1,537	(109)	(7%)
Treasury stock	(110)	(110)	-	-
Equity attributable to non-controlling interest	(23)	(23)	-	-
<b>Total Equity</b>	<b>₱6,417</b>	<b>₱6,526</b>	<b>(₱109)</b>	<b>(2%)</b>
<b>TOTAL</b>	<b>₱8,585</b>	<b>₱8,593</b>	<b>(₱8)</b>	<b>(0%)</b>

1. **Total assets.** The RLT Group's Total assets stood at ₱8.585 Billion as of 30 June 2023, lower by ₱8 Million compared to the ₱8.593 Billion Total Assets reported by the Group as of 31 December 2022. The RLT Group's Real Estate Assets accounted for 81% of the Total Assets of the Group as of 30 June 2023.

**Cash and cash equivalents** decreased by 31% due to the settlement of Loans and Notes payable and Trade payables.

**Prepayments and other assets** increased by 28% due to capitalization of Business taxes and BIR tax payments.

**Property and equipment** increased by 17% due to the acquisition of new transportation vehicles.

2. **Total liabilities.** Total liabilities as of 30 June 2023 increased by ₱101 Million compared to 31 December 2022. The increase came largely from the additional Bank loans/Notes payable by the Parent Company.

**Trade and other payables** decreased in the first semester of 2023 to ₱169 Million from ₱195 Million due to the payments of suppliers and contractors.

**Loans and notes payable** increased by ₱137 Million or by 15% due to additional loans by the Parent Company of Bank loans/Notes payable in the first semester of 2023.

3. **Total Equity.** Total Equity as of 30 June 2023 decreased by ₱109 Million compared to 31 December 2022 due to the Net loss recorded by the Group in the first semester of 2023 amounting to ₱109 Million.

### III. Performance Indicators

The table below presents the comparative performance indicators of the RLT Group as of 30 June 2023 compared to 31 December 2022.

Performance Indicators	30 June 2023 Unaudited	31 December 2022 Audited
Current ratio <sup>1</sup>	3.60:1	3.61:1
Debt-to-equity ratio <sup>2</sup>	0.34:1	0.32:1
Asset-to-equity ratio <sup>3</sup>	1.34:1	1.32:1
Book value per share <sup>4</sup>	₱0.72	₱0.73
Earnings per share <sup>5</sup>	(₱0.02)	₱0.02

<sup>1</sup> *Current assets / current liabilities*

<sup>2</sup> *Total debt / consolidated stockholders' equity*

<sup>3</sup> *Total assets / Total stockholders' equity*

<sup>4</sup> *Total stockholders' equity plus Subscriptions receivable / No. of shares outstanding*

<sup>5</sup> *Net income attributable to equity holders of Parent Company / Weighted average no. of common shares issued and outstanding*

The table above reflects the conservative stance of the RLT Group in terms of the Group's liquidity and solvency positions.

- 1. Current ratio.** The Group's Current ratio remained at a very conservative level at 3.60:1 despite a slight decrease from 3.61:1 as of 31 December 2022.
- 2. Debt-to-equity ratio.** Similarly, the RLT Group's Debt-to-Equity Ratio remained very conservative at 0.34:1 for the periods under review.
- 3. Asset-to-equity ratio.** The Asset-to-Equity Ratio reflected a slight increase at 1.34:1 compared to 1.32:1 recorded by the Group as of 31 December 2022.

The steady performance of the Debt-to-Equity and Asset-to-Equity Ratios of the Group for the periods under review clearly demonstrate the Group's conservative solvency position and low level of debt obligations.

- 4. Book value per share.** The performance of the Company's Book Value per share has also been very encouraging. It has been steady at ₱0.72 per share.

### TOP CONTRIBUTORS TO REVENUE

The table below presents the top contributors to revenue (before elimination of intercompany transactions) for the three months ended 30 June 2023 and for the years ended 31 December 2022, and 31 December 2021.

(In millions)

SUBSIDIARIES	June 2023 Unaudited	Dec 2022 Audited	Dec 2021 Audited
PRHC Property Managers, Inc. (PPMI)	₱22	₱35	₱37
Tektite Insurance Brokers, Inc. (TIBI)	₱3	₱6	₱5

The contributions of the Company's subsidiaries to revenues and net income are shown below

1. **PRHC Property Managers, Inc. (PPMI).** The RLT Group's property management company, PPMI, registered a Net income before tax of ₱0.7 Million for the six months ended 30 June 2023. It is higher by ₱0.8 Million compared to the Net income that the company registered for the same period last year.
2. **Tektite Insurance Brokers, Inc. (TIBI).** The RLT Group's insurance brokerage firm posted a net income before tax of ₱0.8 Million for the six months ended 30 June 2023 which is lower by ₱0.4 Million compared to the ₱1.2 Million net income that TIBI registered for the same period last year.

### Key Financial Ratios of the Top Majority-Owned Subsidiaries

#### PRHC Property Managers, Inc. (PPMI)

Performance Indicators	30 June 2023 Unaudited	31 December 2022 Audited	31 December 2021 Audited
Current ratio <sup>1</sup>	10.20:1	2.82:1	2.94:1
Debt-to-equity ratio <sup>2</sup>	0.52:1	0.46:1	0.58:1
Asset-to-equity ratio <sup>3</sup>	1.52:1	1.46:1	1.58:1
Book value per share <sup>4</sup>	₱12.71	₱12.58	₱10.69
Earnings per share <sup>5</sup>	₱0.09	₱0.04	(₱1.32)

<sup>1</sup> Current assets / current liabilities

<sup>2</sup> Total debt / consolidated stockholders' equity

<sup>3</sup> Total assets / Total stockholders' equity

<sup>4</sup> Total stockholders' equity plus Subscriptions receivable / No. of shares outstanding

<sup>5</sup> Net income attributable to equity holders of Parent Company / Weighted average no. of common shares issued and outstanding

#### Tektite Insurance Brokers, Inc. (TIBI)

Performance Indicators	30 June 2023 Unaudited	31 December 2022 Audited	31 December 2021 Audited
Current ratio <sup>1</sup>	9.10:1	35.90:1	2.74:1
Debt-to-equity ratio <sup>2</sup>	0.84:1	0.88:1	2.71:1
Asset-to-equity ratio <sup>3</sup>	1.84:1	1.88:1	3.71:1
Book value per share <sup>4</sup>	₱0.43	₱0.36	₱0.20
Earnings per share <sup>5</sup>	₱0.05	₱0.05	(₱0.60)

<sup>1</sup> Current assets / current liabilities

<sup>2</sup> Total debt / consolidated stockholders' equity

<sup>3</sup> Total assets / Total stockholders' equity

<sup>4</sup> Total stockholders' equity plus Subscriptions receivable / No. of shares outstanding

<sup>5</sup> Net income attributable to equity holders of Parent Company / Weighted average no. of common shares issued and outstanding

There was no issuance, repurchase or payment of equity securities or dividends during the first six months of 2023.

As of this report, there is no other known event that will trigger direct or contingent financial obligation that is material to the Company. Moreover, there is no material off-balance sheet transaction, arrangement, obligation, and other relationship of the Company with unconsolidated entities or other persons created during this period.

#### IV. **Financial Risk Management**

The Company's activities expose it to a variety of financial risks. The Group's overall risk management program seeks to minimize potential adverse effects on the financial performance of the Group. The policies for managing specific risks are summarized below:

1. **Foreign currency risk.** The Group undertakes certain transactions denominated in foreign currencies. Hence, exposures to exchange rate fluctuations arise with respect to transactions denominated in US Dollars. Foreign exchange risk arises when future commercial transactions and recognized assets and liabilities are denominated in a currency that is not the Group's functional currency. Significant fluctuation in the exchange rates could significantly affect the Group's financial position.

Foreign exchange risk exposure of the Group is limited to its cash and cash equivalents. Currently, the Group has a policy not to incur liabilities in foreign currency. Construction and supply contracts, which may have import components, are normally denominated in Philippine peso.

2. **Credit risk.** Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Group.

The Group has adopted stringent procedures in evaluating and accepting risk by setting counterparty and transaction limits. In addition, the Group has policies in place to ensure that sales are made to customers with an appropriate and acceptable credit history.

With respect to installments receivable from the sale of properties, credit risk is managed primarily through credit reviews and an analysis of receivables on a continuous basis. The Company also undertakes supplemental credit review procedures for certain installment payment structures. The Company's stringent customer requirements and policies in place contribute to lower customer default than its competitors. Customer payments are facilitated through various collection modes including the use of postdated checks. Exposure to bad debts is not significant as title to real estate properties are not transferred to the buyers until full payment has been made and the requirement for remedial procedures is minimal given the profile of buyers.

Credit risk arising from rental income from leasing properties is primarily managed through a tenant selection process. Prospective tenants are evaluated on the basis of payment track record and other credit information. In accordance with the provisions of the lease contracts, the lessees are required to deposit with the Company security deposits and advance rentals which help reduce the Company's credit risk exposure in case of defaults by the tenants. For existing tenants, the Company has put in place a monitoring and follow-up system. Receivables are aged and analyzed on a continuous basis to minimize credit risk associated with these receivables. Regular meetings with tenants are also undertaken to provide opportunities for counseling and further assessment of paying capacity.

Other financial assets are comprised of cash and cash equivalents excluding cash on hand, financial assets at Fair Value through Profit and Loss (**FVPL**), financial assets at Fair Value through Other Comprehensive Income (**FVOCI**) and advances to subsidiaries and associates. The Company adheres to fixed limits and guidelines in its dealings with counterparty banks and its investment in financial instruments. Bank investment limits are established on the basis of an internal rating system that principally covers the areas



of liquidity, capital adequacy and financial stability. The rating system likewise makes use of available international credit ratings. Given the high credit standing of its accredited counterparty banks, management does not expect any of these financial institutions to fail in meeting their obligations. Nevertheless, the Company closely monitors developments over counterparty banks and adjusts its exposure accordingly while adhering to pre-set limits.

3. **Interest rate risk.** Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The primary source of the Group's interest rate risk relates to its cash and cash equivalents and loans payable.

Cash and cash equivalents are short-term in nature and with the current interest rate level, any variation in the interest will not have a material impact on the profit or loss of the Group.

Management is responsible for monitoring the prevailing market-based interest rate and ensures that the mark-up charged on its borrowings are optimal and benchmarked against the rates charged by other creditor banks.

4. **Price risk.** Price risk is the risk that the fair value of the financial investments particularly debt and equity instruments will fluctuate as a result of changes in market prices (other than those arising from interest rate risk or foreign currency risk), whether caused by factors specific to an individual investment, its issuer or factors affecting all instruments traded in the market.

The Group manages the equity price risk through diversification and by placing limits on individual and total equity instruments. The Group's Board of Directors reviews and approves all equity investment decisions.

5. **Liquidity Risk.** The Group maintains adequate highly liquid assets in the form of cash and cash equivalents to assure necessary liquidity. Free cash flows have been restricted primarily for the settlement of the Parent's Company's debt obligations.

The Company manages liquidity risk by maintaining adequate reserves, establishing banking facilities and reserve borrowing facilities, by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities.

6. **Risks Related to COVID-19.** Many countries, including the Philippines, suffered from the scourge on health and livelihood caused by the COVID-19 global pandemic. While it has somehow abated, we still consider this to be a key risk element as this has adversely affected our Company's business.

The RLT Group continues to keenly monitor the situation as COVID-19 has been identified as a genuine risk and game changer. The RLT Group has put together its business continuity plan (**BCP**) to mitigate the risk impact to operations and to its personnel in case the pandemic surges again. The Group subscribes to, adheres to and follows national and local government directives and guidelines as well as the best practices being promoted by the Department of Health (**DOH**), the Inter-Agency Task Force for the Management of Emerging Infectious Diseases (**IATF**), Department of Trade and Industry (**DTI**), Department of Public Works and Highways (**DPWH**), Department of Labor and Employment (**DOLE**), and the local government units (**LGUs**) where the Group operates in, etc.

Experience gained from this pandemic will be used to improve the Group's handling of similar emergencies moving forward.

PHILIPPINE REALTY AND HOLDINGS CORPORATION  
 FINANCIAL SOUNDNESS INDICATORS  
 FOR THE SIX MONTHS ENDED JUNE 30, 2023 AND 2022

Exhibit II

			2023		2022
<b>Net Profit Margin:</b>					
<i>Shows how much profit is made for every peso of revenue</i>	Net Loss/ Total Revenues	<u>(109,037,547)</u> <b>162,844,453</b>	-66.96%	<u>(23,508,059)</u> 208,054,544	-11.30%
<b>Asset Turnover:</b>					
<i>Shows efficiency of asset used in operations</i>	Total Revenues/ Ave. Total Assets	<u>162,844,453</u> <b>8,589,250,002</b>	0.02	<u>208,054,544</u> 8,156,149,739	0.03
<b>Interest Rate Coverage Ratio:</b>					
<i>Determine how easily a company can pay interest on outstanding debt</i>	EBITDA/ Interest Expense	<u>(73,010,538)</u> <b>25,151,630.09</b>	-2.90	<u>(6,684,790)</u> 8,188,972.00	-0.82

PHILIPPINE REALTY AND HOLDINGS CORPORATION AND SUBSIDIARIES  
BUSINESS SEGMENTS  
AS OF JUNE 30, 2023

Exhibit III

	Sale of Real Estate and Leasing	Property Management	Insurance Brokerage	Travel Services	Other Income	Elimination	Consolidated
Revenue	128,572,410	21,698,825	2,915,376	-			153,186,611
Segment Result	(92,456,194)	674,632	759,760	(39,449)	(15,500)	-	(91,076,751)
Interest expense/Bank charges	(25,151,630)						(25,151,630)
Interest income	9,640,543	605	1,104	15,590			9,657,842
Dividend income							-
Gain on sale of PPE							-
Equity in net loss of associate						(1,495,062)	(1,495,062)
Income taxes	(617,382)	(202,390)	(152,173)				(971,945)
Income before minority interest	(108,584,664)	472,847	608,691	(23,859)	(15,500)	(1,495,062)	(109,037,547)
Minority interest							
Net Income	(108,584,664)	472,847	608,691	(23,859)	(15,500)	(1,495,062)	(109,037,547)
Other Information							
Segment assets	8,542,028,221	100,237,227	11,067,623	1,260,573	366,817	(69,373,492)	8,585,586,969
Investment at equity method							-
Unallocated corporate assets							-
Consolidated Total Assets	8,542,028,221	100,237,227	11,067,623	1,260,573	366,817	(69,373,492)	8,585,586,969
Segment liabilities	2,120,749,214	34,123,980	5,062,386	30,157,788	76,979,421	(98,855,211)	2,168,217,578
Unallocated corporate liabilities							-
Consolidated Total Liabilities	2,120,749,214	34,123,980	5,062,386	30,157,788	76,979,421	(98,855,211)	2,168,217,578
Capital expenditure	-	-		-			-
Depreciation	9,807,828	52,806	42,799	-			9,903,434
Non-cash expenses other than depreciation							-